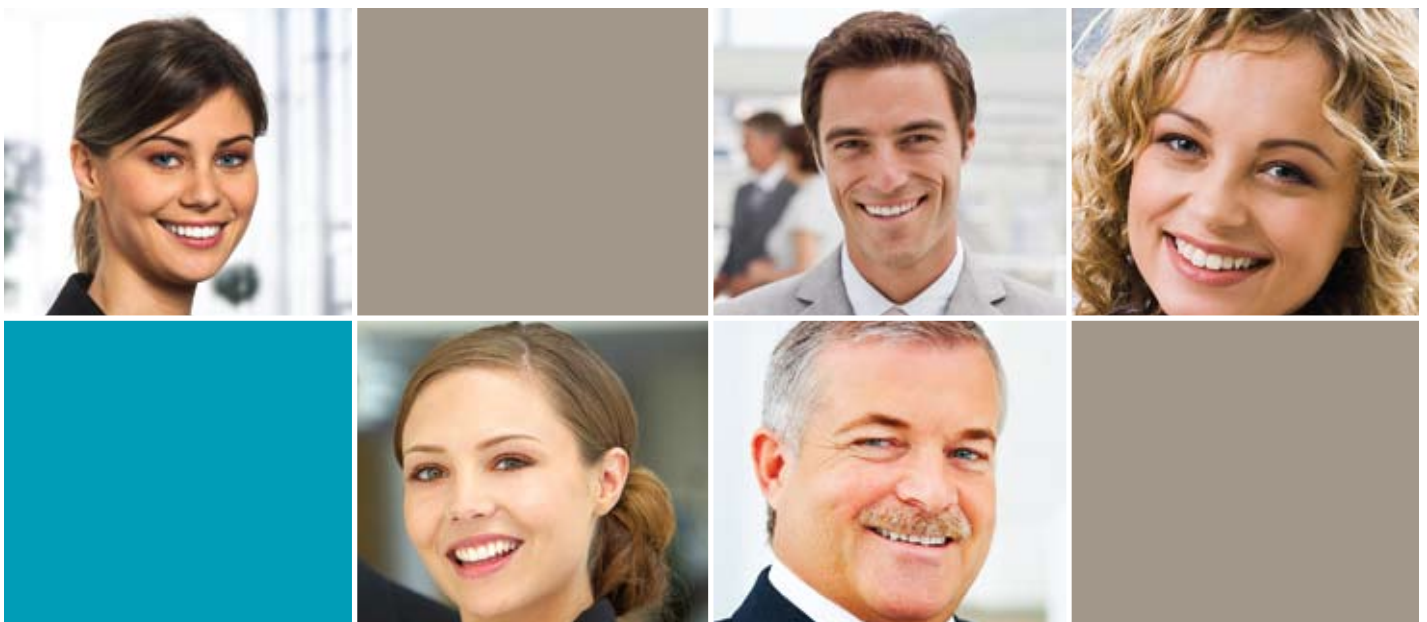




# Sydney IT&T Salary Index

July 2009





## Sydney IT&T Salary Index

### **Market Update: July 2009**

The Sydney market for IT&T contractors is being buoyed by several well publicised major projects including the core systems upgrades at the major banks. We have also recently witnessed some strengthening in demand for permanent staff.

Whilst demand for permanent staff is still well below the levels experienced in the first half of 2008, we expect continuing improvement during 2009.

### **In Demand Sectors**

#### **Banking**

With core banking and integration projects now underway we have seen a large increase in requirements for Business Analysts, Project Managers (business focused), Change Analysts and Testers.

#### **NSW Government**

Ongoing demand across all NSW Government departments has led to a strong requirement for Java Developers, Business Analysts, Project Managers, Data Warehouse/ETL skills and Software Testers.

The NSW Government recently announced a staff freeze on the recruitment of IT contractors. This will have an impact on the demand for contractors in the short/medium term.

#### **Telecommunications**

In the telecommunications sector we are seeing strong demand for Cisco IP-Tel Designers, Java Developers, Web Developers and Infrastructure Project Managers.

### **In Demand Skills**

#### **Contract**

Almost half of all contractor demand is for the skills required at the commencement of major projects, such as Project Managers and Business Analysts. The remaining demand is primarily for Java/J2EE and Data Warehouse/ETL Developers as well as Software and Web Testers.

#### **Permanent**

There is currently strong demand for permanent .Net and Data Warehouse Developers, Desktop Support/Service Desk staff, Server and Security Engineers and professionals with SAP skills.



## Sydney IT&T Salary Index

### Development Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Architect	n/a	\$130,000	\$150,000	\$800	\$1,000
Business Analyst	\$75,000	\$100,000	\$120,000	\$600	\$800
Developer - .Net	\$75,000	\$100,000	\$110,000	\$400	\$600
Developer - C++	\$75,000	\$95,000	\$110,000	\$400	\$650
Developer - Java/J2EE	\$80,000	\$95,000	\$110,000	\$550	\$750
Developer - Visual Basic (Business Intelligence)	\$70,000	\$90,000	\$100,000	\$450	\$600
Enterprise Architect	\$110,000	\$135,000	\$160,000	\$900	\$1,500
IT Consultant - Functional	\$60,000	\$90,000	\$120,000	\$800	\$1,500
IT Consultant - Technical	\$70,000	\$95,000	\$130,000	\$800	\$1,200
J2EE Architect	\$110,000	\$140,000	\$150,000	\$800	\$1,000
Oracle Developer	\$60,000	\$80,000	\$110,000	\$500	\$700
Project Manager	\$90,000	\$120,000	\$150,000	\$800	\$1,000
Software Build & Release Manager	\$60,000	\$90,000	\$125,000	\$700	\$900
Solutions Architect	n/a	\$125,000	\$150,000	\$700	\$1,000
Technical Writer	\$55,000	\$70,000	\$90,000	\$450	\$600
Test Analyst	\$60,000	\$80,000	\$90,000	\$450	\$650
Test Manager	\$80,000	\$110,000	\$130,000	\$650	\$900



## Sydney IT&T Salary Index

### ERP Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Oracle Financials Functional	\$65,000	\$100,000	\$120,000	\$800	\$1,000
Oracle Financials Technical	\$65,000	\$100,000	\$120,000	\$700	\$900
PeopleSoft Functional	\$65,000	\$100,000	\$120,000	\$700	\$800
PeopleSoft Technical	\$65,000	\$100,000	\$120,000	\$700	\$800
SAP ABAP	\$65,000	\$95,000	\$120,000	\$600	\$800
SAP Basis Administrator	\$60,000	\$100,000	\$120,000	\$600	\$800
SAP Functional	\$70,000	\$100,000	\$130,000	\$700	\$900

### Sales & Marketing Positions

Position Titles	Permanent Salaries		
	Junior	Intermediate	Senior
Account Manager	\$45,000	\$70,000	\$90,000
BDM/Sales Executive: Hardware/Infrastructure	n/a	\$100,000	\$120,000
BDM/Sales Executive: Software/Services	n/a	\$100,000	\$140,000
Channel/Product Manager	\$60,000	\$80,000	\$120,000
Pre/Post Sales Support	\$65,000	\$88,000	\$120,000
Sales - Internal	\$44,000	\$55,000	\$65,000
Sales and Marketing Manager	n/a	\$130,000	\$150,000

# Sydney IT&T Salary Index

## Management Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Development Manager: Large Scale	n/a	\$150,000	\$200,000	\$900	\$1,200
Applications Development Manager: Small Scale	n/a	\$120,000	\$150,000	\$700	\$900
CIO/IT Director	n/a	\$250,000	\$350,000	\$2,000	\$2,500
Computer Operations Manager	\$80,000	\$80,000	\$110,000	\$600	\$700
Help Desk Manager	\$75,000	\$90,000	\$100,000	\$600	\$700
I.T. Manager	n/a	\$120,000	\$180,000	\$1,000	\$1,200
Program Manager	n/a	\$130,000	\$160,000	\$1,000	\$1,800
Service Delivery Manager	\$90,000	\$130,000	\$150,000	\$650	\$850
Technology & Infrastructure Manager: Large Scale	n/a	\$140,000	\$200,000	\$900	\$1,200

## Web & e-Commerce Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Web Content Manager/Web Master	\$60,000	\$70,000	\$90,000	\$500	\$600
Web Designer	\$55,000	\$70,000	\$90,000	\$320	\$650
Web Developer: Back End	\$55,000	\$85,000	\$100,000	\$320	\$700
Web Developer: Front End	\$55,000	\$80,000	\$95,000	\$300	\$600
Web Producer	\$55,000	\$70,000	\$85,000	\$400	\$600



## Sydney IT&T Salary Index

### Support Infrastructure Administration Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Data Communications Engineer	\$70,000	\$80,000	\$90,000	\$650	\$850
DBA - DB2	\$80,000	\$100,000	\$120,000	\$600	\$700
DBA - Oracle	\$80,000	\$110,000	\$130,000	\$550	\$800
DBA - SQL Server	\$75,000	\$110,000	\$140,000	\$550	\$800
DBA - Sybase	\$65,000	\$90,000	\$120,000	\$600	\$800
Desktop/PC Support	\$50,000	\$70,000	\$80,000	\$240	\$450
Help Desk Support	\$45,000	\$60,000	\$70,000	\$200	\$300
Infrastructure Architect	\$85,000	\$110,000	\$150,000	\$600	\$800
Network Designer	\$75,000	\$100,000	\$130,000	\$900	\$1,000
Network Engineer	\$65,000	\$95,000	\$120,000	\$650	\$850
Operator	\$40,000	\$50,000	\$70,000	\$250	\$450
Project Manager	\$90,000	\$120,000	\$160,000	\$650	\$850
Security Administrator	\$60,000	\$70,000	\$80,000	\$450	\$650
Security Architect	n/a	\$130,000	\$150,000	\$800	\$1,100
Security Engineer	\$80,000	\$110,000	\$130,000	\$650	\$850
Trainers	\$60,000	\$70,000	\$80,000	\$400	\$900
Unix Systems Administration	\$65,000	\$100,000	\$120,000	\$600	\$800



## Sydney IT&T Salary Index

### About The Peoplebank IT&T Salary Index

The Peoplebank IT&T Salary Index is based upon IT&T job offers and employment activity in Sydney during the past 3 months.

#### Permanent Salaries

All permanent salaries listed are **base salaries only** and do not include bonuses, superannuation, commissions or other benefits.

When formulating salary ranges, as a general rule...

**Junior:** Less than 3 years of experience in the role

**Intermediate:** 3 to 5 years in the role

**Senior:** More than 5 years in the role

#### Contract Rates

Please note that all rates listed are the '**Rate to the Contractor**' only and do not include management fees, superannuation, bonus, commissions or any other benefits or fees.

When formulating Contractor ranges, as a general rule...

**From:** the average minimum daily rate achieved

**To:** the average maximum daily rate achieved

Contract rates are generally determined by the skills and experience of the individual contractor combined with the market demand for those particular skills at the time the contract was offered.

The figures provided are based on aggregate averages, some rates may fall slightly below the minimum or slightly over the maximum, however these were generally considered as exceptions.

#### More Information

To learn more about the Peoplebank IT&T Salary Index, please feel free to contact one of our recruitment specialists on 02 9409 4700 or email [sydney@peoplebank.com.au](mailto:sydney@peoplebank.com.au)