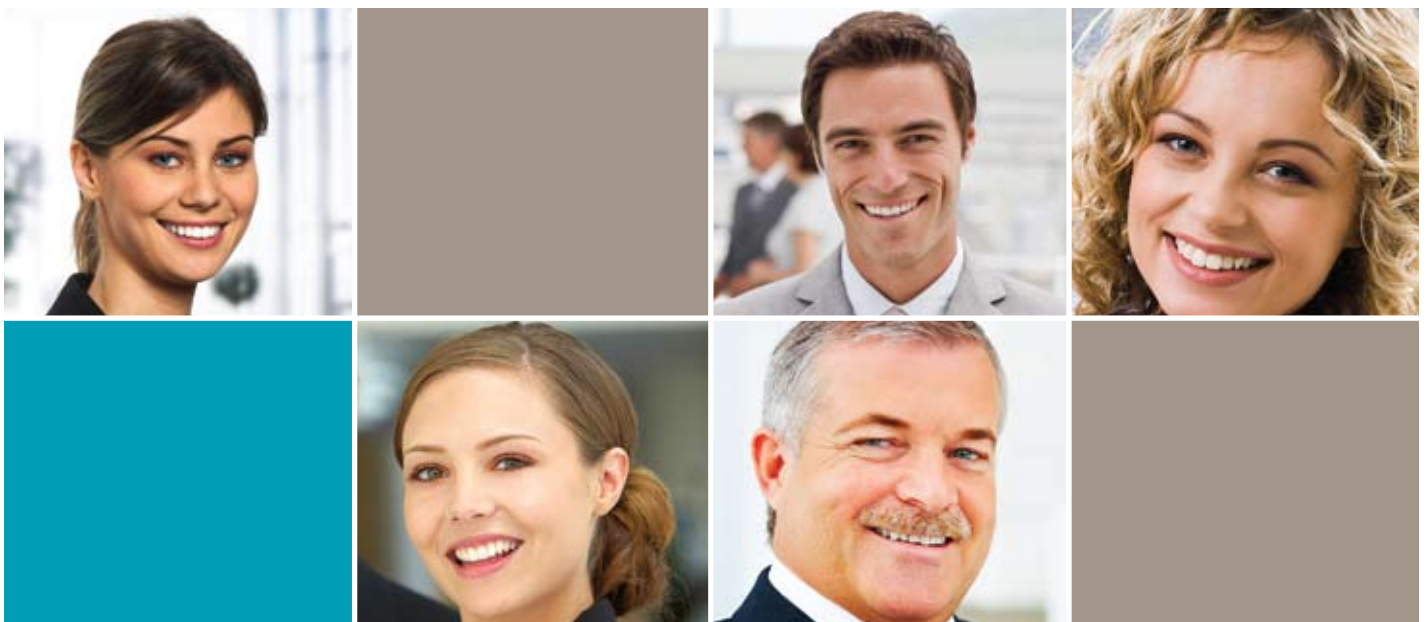




Adelaide IT&T Salary Index

July 2009





Adelaide IT&T Salary Index

Market Update: July 2009

The last six months has seen a considerable tightening in the Adelaide IT&T market across IT Support, Business Analyst and Project Management positions.

Demand for permanent employees was particularly weak whilst demand for contractors has been flat, bucking the trend of recent years where low permanent demand correspondingly led to high contractor demand.

However, during the last weeks of June and moving now into July we have started to witness a firming in demand across numerous industry sectors as projects previously on-hold or shelved begin to come back online in the new financial year.

We are predicting a slight and slow improvement in the overall Adelaide market through to December 2009, with the strongest demand coming from the Defence, Utilities and Federal Government sectors.

In Demand Skills

The skill-sets currently in high demand include...

- Siebel
- SharePoint
- PeopleSoft Business Analysts and Developers
- Oracle Developers, Junior and Senior
- UNIX AIX Engineers

Salaries and Contract Rates

Both permanent salaries and contract rates have remained stationary over the past three months. Looking ahead, we expect to see some slight increases in the coming three months.



Adelaide IT&T Salary Index

Development Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Architect	\$80,000	\$90,000	\$150,000	\$70	\$150
Business Analyst	\$65,000	\$85,000	\$100,000	\$45	\$90
Developer - .Net	\$50,000	\$70,000	\$90,000	\$40	\$75
Developer - C++ (Developer - ETL Datawarehouses)	\$65,000	\$75,000	\$100,000	\$45	\$85
Developer - Java / J2EE	\$58,000	\$75,000	\$85,000	\$45	\$65
Developer - Visual Basic (Developer - Business Intelligence)	\$65,000	\$80,000	\$90,000	\$45	\$65
Enterprise Architect	\$80,000	\$90,000	\$120,000	\$75	\$130
IT Consultant - Functional	\$85,000	\$95,000	\$130,000	\$70	\$150
IT Consultant - Technical	\$85,000	\$90,000	\$130,000	\$70	\$130
J2EE Architect	\$85,000	\$80,000	\$100,000	\$50	\$80
Oracle Developer	\$65,000	\$75,000	\$95,000	\$45	\$80
Project Manager	\$75,000	\$90,000	\$110,000	\$60	\$120
Software Build & Release Manager	\$75,000	\$90,000	\$110,000	\$70	\$100
Solutions Architect	\$85,000	\$100,000	\$130,000	\$80	\$140
Technical Writer	\$50,000	\$70,000	\$80,000	\$40	\$65
Test Analyst	\$45,000	\$65,000	\$75,000	\$35	\$60
Test Manager	\$70,000	\$90,000	\$100,000	\$65	\$80



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ERP Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Oracle Financials Functional	\$75,000	\$90,000	\$110,000	\$65	\$100
Oracle Financials Technical	\$75,000	\$90,000	\$100,000	\$60	\$95
PeopleSoft Functional	\$70,000	\$90,000	\$120,000	\$65	\$100
PeopleSoft Technical	\$70,000	\$90,000	\$120,000	\$65	\$100
SAP ABAP	\$70,000	\$90,000	\$110,000	\$50	\$80
SAP Basis Administrator	\$70,000	\$95,000	\$120,000	\$70	\$100
SAP Functional	\$70,000	\$100,000	\$140,000	\$65	\$100

Sales & Marketing Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Account Manager	\$45,000	\$50,000	\$80,000	\$50	\$70
BDM/Sales Executive - Hardware/Infrastructure	\$50,000	\$60,000	\$80,000	\$45	\$65
BDM/Sales Executive - Software/Services	\$65,000	\$70,000	\$85,000	\$45	\$65
Channel/Product Manager	\$60,000	\$80,000	\$100,000	\$50	\$70
Pre/Post Sales Support	\$50,000	\$65,000	\$80,000	\$45	\$70
Sales - Internal	\$45,000	\$50,000	\$60,000	\$30	\$45
Sales and Marketing Manager	\$80,000	\$90,000	\$130,000	\$50	\$100

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Management Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Development Manager - Large Scale	\$90,000	\$100,000	\$100,000	\$75	\$100
Applications Development Manager - Small Scale	\$85,000	\$95,000	\$100,000	\$75	\$90
CIO/IT Director	\$120,000	\$150,000	\$250,000+	\$120	\$250
Computer Operations Manager	\$85,000	\$100,000	\$120,000	\$90	\$110
Help Desk Manager	\$70,000	\$95,000	\$120,000	\$90	\$110
I.T. Manager	\$80,000	\$120,000	\$150,000	\$85	\$120
Program Manager	\$100,000	\$130,000	\$180,000	\$100	\$160
Service Delivery Manager	\$90,000	\$120,000	\$150,000	\$100	\$140
Technology & Infrastructure Manager - Large Scale	\$130,000	\$130,000	\$160,000	\$100	\$140

Web & e-Commerce Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Web Content Manager/Web Master	\$70,000	\$80,000	\$90,000	\$45	\$65
Web Designer	\$45,000	\$55,000	\$75,000	\$45	\$70
Web Developer - Back End	\$48,000	\$60,000	\$75,000	\$40	\$65
Web Developer - Front End	\$50,000	\$55,000	\$80,000	\$40	\$65
Web Producer	\$45,000	\$50,000	\$60,000	\$45	\$65



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Support Infrastructure Administration Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Data Communications Engineer	\$60,000	\$75,000	\$100,000	\$45	\$80
DBA - DB2	\$65,000	\$85,000	\$90,000	\$45	\$65
DBA - Oracle	\$65,000	\$75,000	\$95,000	\$50	\$80
DBA - SQL Server	\$60,000	\$80,000	\$90,000	\$50	\$70
DBA - Sybase	\$60,000	\$75,000	\$95,000	\$50	\$70
Desktop/PC Support	\$40,000	\$50,000	\$65,000	\$40	\$55
Help Desk Support	\$37,000	\$45,000	\$58,000	\$28	\$40
Infrastructure Architect	\$75,000	\$85,000	\$95,000	\$65	\$95
Network Designer	\$75,000	\$85,000	\$85,000	\$55	\$75
Network Engineer	\$65,000	\$70,000	\$90,000	\$60	\$85
Operator	\$45,000	\$45,000	\$60,000	\$35	\$50
Project Manager	\$80,000	\$90,000	\$120,000	\$65	\$120
Security Administrator	\$75,000	\$75,000	\$90,000	\$55	\$85
Security Architect	\$80,000	\$80,000	\$90,000	\$50	\$75
Security Engineer	\$80,000	\$80,000	\$90,000	\$50	\$75
Trainers	\$65,000	\$85,000	\$90,000	\$50	\$75
Unix Systems Administration	\$75,000	\$90,000	\$95,000	\$65	\$85



Adelaide IT&T Salary Index

About The Peoplebank IT&T Salary Index

The Peoplebank IT&T Salary Index is based upon IT&T job offers and employment activity in Adelaide during the past 3 months.

Permanent Salaries

All permanent salaries listed are **base salaries only** and do not include bonuses, superannuation, commissions or other benefits.

When formulating salary ranges, as a general rule...

Junior: Less than 3 years of experience in the role

Intermediate: 3 to 5 years in the role

Senior: More than 5 years in the role

Contract Rates

Please note that all rates listed are the **'Rate to the Contractor'** only and do not include management fees, superannuation, bonus, commissions or any other benefits or fees.

When formulating Contractor ranges, as a general rule...

From: the average minimum hourly rate achieved

To: the average maximum hourly rate achieved

Contract rates are generally determined by the skills and experience of the individual contractor combined with the market demand for those particular skills at the time the contract was offered.

The figures provided are based on aggregate averages, some rates may fall slightly below the minimum or slightly over the maximum, however these were generally considered as exceptions.

More Information

To learn more about the Peoplebank IT&T Salary Index, please feel free to contact one of our recruitment specialists on 08 8112 7400 or email adelaide@peoplebank.com.au