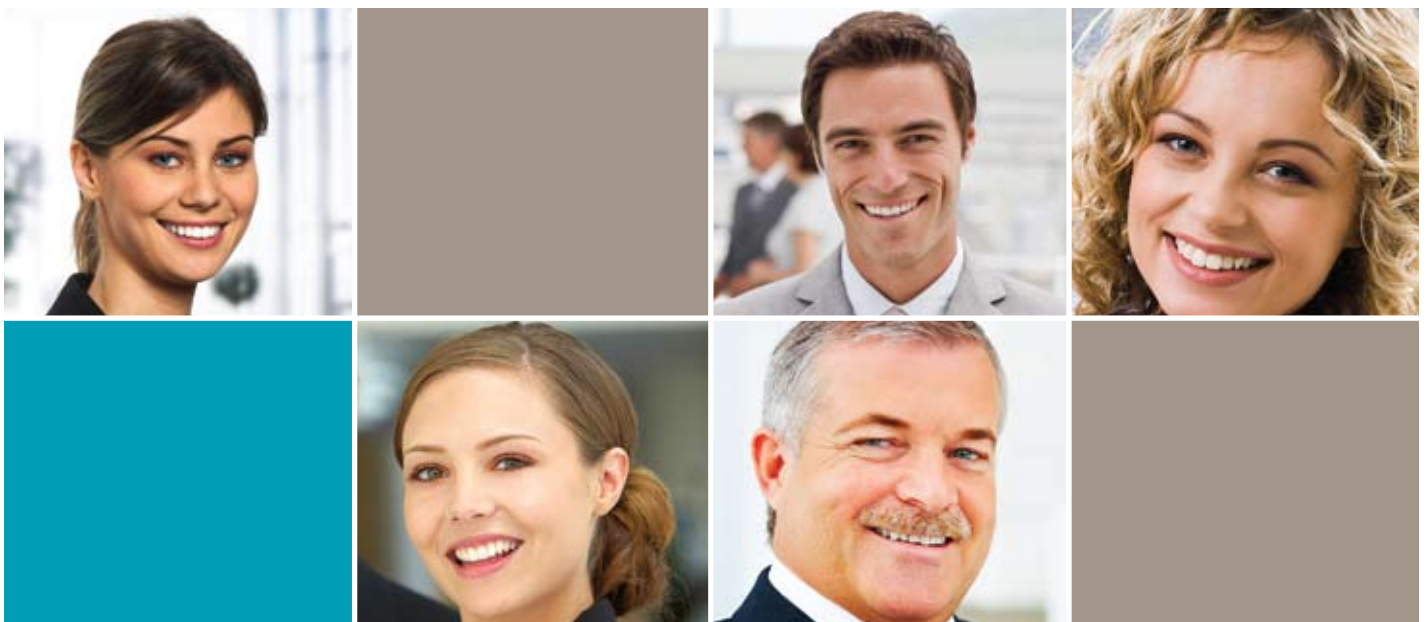




Sydney IT&T Salary Index

August 2010





Sydney IT&T Salary Index

Market Update: August 2010

In the Sydney market, permanent salaries have remained flat for two quarters, while contract rates – which remained flat this quarter – increased by up to 5% earlier in the year.

Financial services and broader business hiring has underpinned continuing demand for IT skills which – on average – remain consistent with April 2010 figures and are 30% higher than levels experienced in November 2009.

In-demand skills continue to be Business Analysts, Business Intelligence, Project Coordinators, Project Managers and those with Java and .NET skills.

National IT&T market update

We are currently observing strong demand for a range of IT&T skills, as businesses across Australia, along with the major banks and WA's mining sector undertake transformational projects designed to help them gain ground in the recovering global marketplace.

The recent significant growth in IT&T jobs available – such as the 200% rise in Victoria and 30% in both New South Wales and Queensland – have been sustained in most states since April 2010.

As a consequence of the strong growth in the majority of states, the Australian IT&T skills pool is becoming stretched.

Many IT&T professionals (especially those with .NET, and Project Management skills) are weighing up several prospective roles concurrently and candidates are being secured up by the organisations who can move most quickly from shortlist to making firm job offers.



Sydney IT&T Salary Index

Development Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Architect	n/a	\$130,000	\$150,000	\$800	\$1,000
Business Analyst	\$75,000	\$95,000	\$110,000	\$650	\$800
Developer - .Net	\$80,000	\$100,000	\$110,000	\$400	\$600
Developer - Java / J2EE	\$80,000	\$95,000	\$110,000	\$550	\$750
Developer - Datawarehouse / ETL	\$80,000	\$95,000	\$110,000	\$650	\$850
Enterprise Architect	\$110,000	\$135,000	\$160,000	\$900	\$1,500
IT Consultant - Functional	\$60,000	\$90,000	\$120,000	\$800	\$1,500
IT Consultant - Technical	\$70,000	\$95,000	\$130,000	\$800	\$1,200
J2EE Architect	\$110,000	\$140,000	\$150,000	\$800	\$1,000
Oracle Developer	\$60,000	\$80,000	\$110,000	\$500	\$700
Project Manager	\$90,000	\$120,000	\$140,000	\$700	\$1,000
Project Coordinator	\$60,000	\$70,000	\$80,000	\$450	\$500
Software Build & Release Manager	\$60,000	\$90,000	\$125,000	\$700	\$900
Solutions Architect	n/a	\$125,000	\$150,000	\$700	\$1,000
Technical Writer	\$55,000	\$70,000	\$90,000	\$450	\$550
Test Analyst	\$60,000	\$80,000	\$90,000	\$360	\$650
Test Manager	\$80,000	\$100,000	\$120,000	\$650	\$1,000



Sydney IT&T Salary Index

ERP Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Oracle Financials Functional	\$65,000	\$100,000	\$120,000	\$800	\$1,000
Oracle Financials Technical	\$65,000	\$100,000	\$120,000	\$700	\$900
PeopleSoft Functional	\$65,000	\$100,000	\$120,000	\$700	\$1,000
PeopleSoft Technical	\$65,000	\$100,000	\$120,000	\$700	\$900
SAP ABAP	\$65,000	\$95,000	\$120,000	\$600	\$800
SAP Basis Administrator	\$60,000	\$100,000	\$120,000	\$600	\$800
SAP Functional	\$70,000	\$100,000	\$130,000	\$700	\$1,000

Sales & Marketing Positions

Position Titles	Permanent Salaries		
	Junior	Intermediate	Senior
Account Manager	\$45,000	\$70,000	\$90,000
BDM/Sales Executive: Hardware/Infrastructure	n/a	\$100,000	\$120,000
BDM/Sales Executive: Software/Services	n/a	\$100,000	\$140,000
Channel/Product Manager	\$60,000	\$80,000	\$120,000
Pre/Post Sales Support	\$65,000	\$88,000	\$120,000
Sales - Internal	\$44,000	\$55,000	\$65,000
Sales and Marketing Manager	n/a	\$130,000	\$150,000

Sydney IT&T Salary Index

Management Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Applications Development Manager - large scale	n/a	\$150,000	\$200,000	\$900	\$1,200
Applications Development Manager - small scale	n/a	\$120,000	\$150,000	\$700	\$900
CIO/IT Director	n/a	\$250,000	\$350,000	\$2,000	\$2,500
Computer Operations Manager	\$80,000	\$80,000	\$110,000	\$600	\$700
Help Desk Manager	\$75,000	\$90,000	\$100,000	\$600	\$700
I.T. Manager	n/a	\$120,000	\$180,000	\$1,000	\$1,200
Program Manager	n/a	\$130,000	\$180,000	\$1,000	\$2,000
Service Delivery Manager	\$90,000	\$130,000	\$160,000	\$650	\$850
Technology & Infrastructure Manager - large scale	n/a	\$140,000	\$200,000	\$900	\$1,200

Web & e-Commerce Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Web Content Manager/Web Master	\$60,000	\$70,000	\$90,000	\$500	\$600
Web Designer	\$55,000	\$70,000	\$90,000	\$320	\$650
Web Developer - Back End	\$55,000	\$85,000	\$100,000	\$320	\$800
Web Developer - Front End	\$55,000	\$80,000	\$95,000	\$300	\$600
Web Producer	\$55,000	\$70,000	\$85,000	\$400	\$600



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Support Infrastructure Administration Positions

Position Titles	Permanent Salaries			Contract Rates	
	Junior	Intermediate	Senior	From	To
Data Communications Engineer	\$70,000	\$80,000	\$90,000	\$650	\$850
DBA - DB2	\$80,000	\$100,000	\$120,000	\$600	\$700
DBA - Oracle	\$80,000	\$110,000	\$130,000	\$550	\$800
DBA - SQL Server	\$75,000	\$110,000	\$140,000	\$550	\$800
DBA - Sybase	\$65,000	\$90,000	\$120,000	\$600	\$800
Desktop/PC Support	\$50,000	\$70,000	\$80,000	\$240	\$450
Help Desk Support	\$45,000	\$60,000	\$70,000	\$200	\$300
Infrastructure Architect	\$85,000	\$110,000	\$150,000	\$600	\$800
Network Designer	\$75,000	\$100,000	\$130,000	\$900	\$1,000
Network Engineer	\$65,000	\$95,000	\$120,000	\$650	\$850
Operator	\$40,000	\$50,000	\$70,000	\$250	\$450
Project Manager	\$90,000	\$120,000	\$160,000	\$650	\$950
Security Administrator	\$60,000	\$70,000	\$80,000	\$450	\$650
Security Architect	n/a	\$130,000	\$150,000	\$800	\$1,100
Security Engineer	\$80,000	\$110,000	\$130,000	\$650	\$850
Trainers	\$60,000	\$70,000	\$100,000	\$400	\$900
Unix Systems Administration	\$65,000	\$100,000	\$120,000	\$600	\$800



Sydney IT&T Salary Index

About The Peoplebank IT&T Salary Index

The Peoplebank IT&T Salary Index is based upon IT&T job offers and employment activity in Sydney during the past 3 months.

Permanent Salaries

All permanent salaries listed are **base salaries only** and do not include bonuses, superannuation, commissions or other benefits.

When formulating salary ranges, as a general rule...

Junior: Less than 3 years of experience in the role

Intermediate: 3 to 5 years in the role

Senior: More than 5 years in the role

Contract Rates

Please note that all rates listed are the '**Rate to the Contractor**' only and do not include management fees, superannuation, bonus, commissions or any other benefits or fees.

When formulating Contractor ranges, as a general rule...

From: the average minimum daily rate achieved

To: the average maximum daily rate achieved

Contract rates are generally determined by the skills and experience of the individual contractor combined with the market demand for those particular skills at the time the contract was offered.

The figures provided are based on aggregate averages, some rates may fall slightly below the minimum or slightly over the maximum, however these were generally considered as exceptions.

Salary and Rate Movements

Salaries and rates shown in **green** indicate an increase over the past three months whilst those shown in **red** indicate a decrease.

More Information

To learn more about the Peoplebank IT&T Salary Index, please feel free to contact one of our recruitment specialists on 02 9409 4700 or email sydney@peoplebank.com.au